## BALANCE SHEET

Quarter 3/2010

Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 88,061,642,840 | 118,678,917,872 |
| I. Cash and cash equivalents | 110 |  | 29,045,682,242 | 71,604,149,808 |
| 1. Cash | 111 |  | 16,045,682,242 | 6,604,149,808 |
| 2. Cash equivalents | 112 |  | 13,000,000,000 | 65,000,000,000 |
| II. Short-term financial investments | 120 |  | 35,000,000,000 | 25,000,000,000 |
| 1. Short-term investments | 121 |  | 35,000,000,000 | 25,000,000,000 |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 15,606,333,698 | 14,079,788,295 |
| 1. Trade accounts receivables | 131 |  | 12,691,548,166 | 9,936,096,808 |
| 2. Advances to suppliers | 132 |  | 2,610,037,342 | 2,647,378,232 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 138 |  | 357,526,617 | 1,549,091,682 |
| 6. Provision for short-term bad receivables | 139 |  | $(52,778,427)$ | $(52,778,427)$ |
| IV. Inventories | 140 |  | 7,162,409,118 | 6,293,728,236 |
| 1. Inventories | 141 |  | 7,162,409,118 | 6,293,728,236 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V.Other short-term assets | 150 |  | 1,247,217,782 | 1,701,251,533 |
| 1. Short-term prepaid expenses | 151 |  | 307,686,182 | 302,177,579 |
| 2. VAT deductible | 152 |  | - | 414,520,600 |
| 3. Tax and accounts receivable from State budget | 154 |  | - | - |
| 4. Other short-term assets | 158 |  | 939,531,600 | 984,553,354 |
| B. LONG-TERM ASSETS ( $200=\mathbf{2 1 0 + 2 2 0 + 2 4 0 + 2 5 0 + 2 6 0 ) ~}$ | 200 |  | 56,473,335,814 | 44,128,873,513 |
| I. Long-term receivables | 210 |  | - |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 16,075,891,281 | 16,792,545,677 |
| 1. Tangible fixed assets | 221 |  | 16,059,666,448 | 16,768,282,344 |
| - Historical cost | 222 |  | 24,535,954,281 | 23,186,984,453 |
| - Accumulated depreciation | 223 |  | (8,476,287,833) | (6,418,702,109) |
| 2. Finance leases fixed assets | 224 |  | - |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 |  | 16,224,833 | 24,263,333 |
| - Historical cost | 228 |  | 32,154,000 | 32,154,000 |
| - Accumulated depreciation | 229 |  | (15,929,167) | (7,890,667) |
| 4. Construction in progress expenses | 230 |  | --------- | - |
| III. Property investment | 240 |  | - | - |
| - Historical cost | 241 |  | - | - |
| - Accumulated depreciation (*) | 242 |  | - | - |
| IV. Long-term financial investments | 250 |  | - | - |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | - | - |
| 3. Other long-term investments | 258 |  | - | - |
| 4. Provision for devaluation of long-term finance investment | 259 |  | - | - |
| V. Other long-term assets | 260 |  | 40,397,444,533 | 27,336,327,836 |
| 1. Long-term prepaid expenses | 261 |  | 39,930,381,393 | 26,932,955,124 |
| 2. Deferred income tax assets | 262 |  | - |  |
| 3. Others | 268 |  | 467,063,140 | 403,372,712 |
| VI. Goodwill | 269 |  |  |  |
| TOTAL ASSETS | 270 |  | 144,534,978,654 | 162,807,791,385 |
|  |  |  |  |  |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES (300=310+330) | 300 |  | 37,360,145,972 | 34,993,415,818 |
| I. Short-term liabilities | 310 |  | 37,360,145,972 | 34,993,415,818 |
| 1. Short-term borrowing and debts | 311 |  | - | - |
| 2. Trade accounts payable | 312 |  | 8,660,473,564 | 7,917,904,399 |
| 3. Advances from customers | 313 |  | 1,172,337,807 | 1,831,553,486 |
| 4. Taxes and liabilities to State budget | 314 |  | 20,717,560,068 | 18,142,229,386 |
| 5. Payable to employees | 315 |  | 359,779,500 | 3,581,732,000 |
| 6. Payable expenses | 316 |  | 403,372,712 | 403,372,712 |
| 7. Accounts payables | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |


| 9. Other short-term payables | 319 |  | 1,190,805,908 | 1,117,753,160 |
| :---: | :---: | :---: | :---: | :---: |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | 4,855,816,413 | 1,998,870,675 |
| II. Long-term liabilities | 330 |  | - | - |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | - | - |
| 4. Long-term borrowing and debts | 334 |  | - |  |
| 5. Deferred income tax | 335 |  | - | - |
| 6. Provision for unemployment allowance | 336 |  | - | - |
| 7. Provision for long-term liabilities | 337 |  | - | - |
| B. OWNER'S EQUITY ( $400=410+430)$ | 400 |  | 107,174,832,682 | 127,816,375,567 |
| I. Capital sources and funds | 410 |  | 107,174,832,682 | 127,816,375,567 |
| 1. Paid-in capital | 411 |  | 87,681,750,000 | 87,681,750,000 |
| 2. Capital surplus | 412 |  | - |  |
| 3. Other capital of owner | 413 |  | - |  |
| 4. Treasury stock | 414 |  | (20,283,605,000) | (13,489,500,000) |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | - | - |
| 7. Investment and development fund | 417 |  | 5,794,469,948 | 14,617,192,807 |
| 8. Financial reserve fund | 418 |  | 10,183,385,378 | 7,286,150,404 |
| 9. Other fund belong to owner's equity | 419 |  | ----------- | 579,195,670 |
| 10. Retained profit | 420 |  | 23,798,832,356 | 31,141,586,686 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | - | - |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  |  |  |
| TOTAL RESOURCES | 440 |  | 144,534,978,654 | 162,809,791,385 |

## INCOME STATEMENT

Quarter 3/ 2010

| Items | Code | Note | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 |  | 67,676,754,976 | 49,037,972,399 | 187,589,123,390 | 150,346,163,607 |
| 2. Deductions | 02 |  |  |  |  |  |
| 3. Net sales and services | 10 |  | 67,676,754,976 | 49,037,972,399 | 187,589,123,390 | 150,346,163,607 |
| 4. Cost of goods sold | 11 |  | 39,075,083,302 | 26,884,724,835 | 109,247,278,013 | 85,258,508,326 |
| 5. Gross profit | 20 |  | 28,601,671,674 | 22,153,247,564 | 78,341,845,377 | 65,087,655,281 |
| 6. Financial income | 21 |  | 2,009,264,004 | 1,258,038,165 | 5,232,076,686 | 2,961,136,411 |
| 7. Financial expenses | 22 |  |  |  |  |  |
| Include: Interest expense | 23 |  |  |  |  |  |
| 8. Selling expenses | 24 |  | 670,389,125 | 654,296,778 | 2,324,399,568 | 2,065,232,257 |
| 9. General \& administrative expenses | 25 |  | 1,260,950,964 | 962,209,885 | 3,882,518,417 | 2,549,185,053 |
| 10. Net operating profit | 30 |  | 28,679,595,589 | 21,794,779,066 | 77,367,004,078 | 63,434,374,382 |
| 11. Other income | 31 |  | 2,203,323 | 1,678,810,131 | 8,705,814 | 4,620,269,980 |
| 12. Other expenses | 32 |  | 941,022 | 108,969,969 | 3,015,834 | 195,080,217 |
| 13. Other profit | 40 |  | 1,262,301 | 1,569,840,162 | 5,689,980 | 4,425,189,763 |
| 14. Profit or loss in joint venture | 45 |  |  |  |  |  |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 28,680,857,890 | 23,364,619,228 | 77,372,694,058 | 67,859,564,145 |
| 16. Current corporate income tax expenses | 51 |  | 6,901,243,818 | 2,299,481,126 | 18,550,227,308 | 6,591,820,030 |
| 17. Deferred corporate income tax expenses | 52 |  |  |  |  |  |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 21,779,614,072 | 21,065,138,102 | 58,822,466,750 | 61,267,744,115 |
| 18.1 Profit after tax of minorities | 61 |  |  |  |  |  |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 21,779,614,072 | 21,065,138,102 | 58,822,466,750 | 61,267,744,115 |
| 19. EPS (VND/share) | 70 |  |  |  |  |  |

## CASH FLOW STATEMENT

Quarter 3/ 2010 (Direct method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 193,921,027,233 | 165,998,025,761 |
| 2. Cash paid for supplier | 02 |  | $(106,187,190,219)$ | (91,312,731,251) |
| 3. Cash paid for employee | 03 |  | $(10,544,845,479)$ | $(5,768,477,829)$ |
| 4. Cash paid for interest | 04 |  | - |  |
| 5. Cash paid for corporate income tax | 05 |  | (9,406,054,468) |  |
| 6. Other receivables | 06 |  | 14,367,111,960 | 3,931,934,696 |
| 7. Other payables | 07 |  | (89,198,107,516) | (20,783,561,413) |
| Net cash provided by (used in) operating activities | 20 |  | (7,048,058,489) | 52,065,189,964 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (7,770,678,123) | (4,376,116,871) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term ass | 22 |  | 7,811,582 | 10,112,291 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (416,052,467,237) | (123,000,000,000) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 440,800,000,000 | 78,000,000,000 |
| 5. Cash paid for joining capital in other companies | 25 |  |  |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 701,704,979 | 864,187,744 |
| Net cash used in investing activities | 30 |  | 17,686,371,201 | (48,501,816,836) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  | - |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | $(6,794,105,000)$ | $(13,489,500,000)$ |
| 3. Cash received from long-term and short-term borrowings | 33 |  |  |  |
| 4. Cash paid to principal debt | 34 |  |  |  |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | $(46,405,740,955)$ | $(106,381,000)$ |
| Net cash (used in) provided by financing activities | 40 |  | (53,199,845,955) | (13,595,881,000) |
|  |  |  |  |  |
| Net cash during the period (20+30+40) | 50 |  | $(42,561,533,243)$ | (10,032,507,872) |
| Cash and cash equivalents at beginning of year | 60 |  | 71,607,215,485 | 47,619,175,902 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 29,045,682,242 | 37,586,668,030 |

